# BRANDFACE CLIENT SPOTLIGHT **Find Your** FRANCHISE FIT or FLIP Your Current Business Into One Extensive Analysis: Hundreds of Franchise Fits **GREG MOHR** FRANCHISE CONSULTANT WSJ Bestselling Author

## WHY GREG BECAME A BRANDFACE®

# Reviews

'My media package is all set, so all I have to do is send a link."

-Greg Mohr

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CLICK IMAGE TO WATCH BRIEF VIDEO Greg Stephens describe his BrandFace journey

### **CHALLENGES / GOALS:**

- Everything was disjointed, and needed to be streamlined
- Needed one main coherent 'theme' that everything revolved around and linked back to him
- Had appeared on podcasts with little to no ROI in the past, and needed a more defined presence
- Needed to promote his new book and wanted his brand to be dialed in while doing so

#### **OUTCOME:**

- "Everything I had been ignoring has now been updated!"
- "I'm more clear on my messaging to attract ideal prospects."
- "This was a very well organized journey, with an easy to follow, step by step process."
- "All of my social media sites now have the same message & images."
- "It's easy to tell that I'm the same person and business everywhere you look."
- "Everything is in one place! My media package is all set, so all I have to do is send a link."

# GREG'S HIGHLIGHTS

I help ambitious entrepreneurs and investors find a thriving franchise fit or flip their current business into one.

 Former corporate climber turned consultant who has achieved financial freedom through franchising

 Removes franchise system confusion with a focused approach and a streamlined process

 Specializes in extensive research and analysis of hundreds of franchises to find the perfect fit

 15 years of experience in the restaurant industry including working alongside a Master Franchisor

 Author of Wall Street Journal bestselling book Real Freedom & host of Franchise Maven Podcast

 Twice named Franchise Consultant of the Year and four time Top 10 Franchise Consultant

## GREG'S STORY

For Greg Mohr, ambition became the key to creating a lasting legacy. From a young age, his parents taught him to work for everything he wanted. This created an industrious mindset, prompting Greg to start a Coke bottle and aluminum can collection business at the age of ten, followed by a paper route by age fourteen. He was a forward thinker who became easily bored, and advanced through high school early. In his junior year, he began working at Taco Bell, where he first noticed how a clear operating system could create a predictable, repeatable outcome, even across multiple locations. This led to 15 years in restaurant management, where he excelled at processes, systems and communication while working alongside a Master Franchisor. Despite this early peek into his franchise future, he went on to become an engineer and ended up working in the corporate world for another 15 years. It seemed he was destined for this path until, while studying for a Master's degree in Business, he read Robert Kiyosaki's Rich Dad, Poor Dad book. Recalling his prior experience at Taco Bell, he realized that the franchise world had so much more to offer, and he would never view the corporate world the same again. Since 2012, he has built a successful career as a franchise consultant, dedicated to helping his clients create a legacy of wealth and financial freedom through franchising.

Today, Greg helps ambitious entrepreneurs, investors, and corporate refugees find a thriving franchise fit or flip their current business into one. He specializes in extensive research and analysis of hundreds of franchises to help his clients find the perfect fit. He's most known for removing confusion that is common within the franchise system and replacing it with a focused approach and a streamlined process. He has been twice awarded Franchise Consultant of the Year and ranked in the Top 10 Franchise Consultants four times. He is also the author of the Wall Street Journal bestseller *Real Freedom: Why Franchises Are Worth Considering and How They Can Be Used for Building Wealth* and host of the *Franchise Maven Podcast*.

## CONTACT GREG



# WHO WE ARE

COACHES, CONSULTANTS & EXPERTS HIRE US TO BUILD A PROFITABLE PERSONAL BRAND SO THEY CAN 'CHANGE HOW THEY'RE SEEN & CHARGE WHAT THEY'RE WORTH'

### Tonya Eberhart (Founder) & Michael Carr (COO)

 Creators of the most comprehensive personal brand building system across the globe

 Known for packaging and presenting authentic brands that turn purpose into profit

 Specializing in Coaches, Consultants & Experts who deserve to charge what they're worth

 Bestselling authors on personal branding and hosts of the Be BOLD Branding podcast

 Appeared 250+ times as expert guests and authorities on the subject of personal branding

 Recognized for their Define, Develop & Display formula for profitable personal branding

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